

ANNUAL RESULTS REPORT 2007



REGULATING COUNCIL DESIGNATION OF ORIGIN CATALUNYA

Edifici Estació Enològica Passeig Sunyer, 4-6 1er 43202 REUS

Tel. 977 32 81 03 Fax 977 32 13 57

info@do-catalunya.com

CONTENTS

	<u>Pag.</u>
1. INTRODUCTION	2
2. REGISTERS OF THE DESIGNATION OF ORIGIN	3
3. GRADING OF WINES	4
4. MARKETING OF BOTTLED WINE	6
5. WINE CELLARS/WINERIES REGISTERED UNDER DESIGNATION OF ORIGIN CATALUNYA	11

1. INTRODUCTION

Like every year, the Regulator Council compiles the CATALUNYA Designation of Origin's Annual Report, in this case, corresponding to the 2007 financial year.

The total volume of qualified wines has been 379.008 hl., 5.2% lower than 2006. We must emphasize the big increase of white wines, 23.7% more compared to last year.

The red wines are still the most important, but with a range overall (43%) close to the white ones.

Of all qualified wines, 255.008 hl. (67.3%) are from the 2006 vintage wine, and the rest belong to other seasons. The wines that didn't pass the qualifications exams are 4.526,09 hl., a 1,2% of the total qualified volume.

As for bottled wine, it nearly reaches 50 million $\frac{3}{4}$ bottles, 20,73 (41.8%) with concern to the local market and the rest, 28,89 million (58.2%) belong to the foreign markets. If we compare these numbers to 2006, the local market has decreased (-8%) but this fact has been compensated for exports increase (+18,6%) entailing a final increase of total commercialization compared to 2006 of 2.53 million bottles (+5.4%).

The main foreign markets belong to the European Union, with a total amount of 16.26 million bottles (56.2% of the exports). Inside this percentage and in order of significance, United Kingdom, Germany, Holland and Sweden still are the main markets, followed by Switzerland and Norway (out of the European Union).

Other markets, more distant than the latest ones but still important have been United States, with more than 2 million bottles, Mexico and Japan with a $\frac{3}{4}$ million, and Canada and Panama with more than 400 000 bottles.

These continuous growth results of the CATALUNYA Designation of Origin come from the effort of lots of wineries and vine growers that work with us and to whom we would like to thank for their confidence.



Xavier Pié i Dols
President of CRDO CATALUNYA

March 2008

2. REGISTERS OF THE DESIGNATION OF ORIGEN (on 31/12/07)

REGISTER OF WINE GROWERS: 10,001

REGISTER OF VINEYARDS (RVC): 54,541 ha

REGISTER OF WINE CELLARS/WINERIES:

PRODUCTION section	
Number of wine cellars registered:	177
STORAGE section	
Number of wine cellars registered:	32
AGEING section	
Number of wine cellars registered:	88
BOTTLING section	
Number of wine cellars registered:	115
TOTAL number of wine cellars registered:	203

3. GRADING OF WINES

3.1. VOLUME OF WINE GRADED THROUGHOUT 2007

Type of wine	Total (various vintages)	2006 Vintage	
WHITE	15,982,522 L	9,003,085 L	56.33 %
ROSÉ	5,604,993 L	3,439,643 L	61.37 %
RED	16,313,324 L	13,058,108 L	80.05 %
TOTAL	37,900,839 L	25,500,836 L	67.28 %

3.2. VOLUME OF WINE NOT GIVEN A GRADE THROUGHOUT 2007 (for failing to reach the control standards)

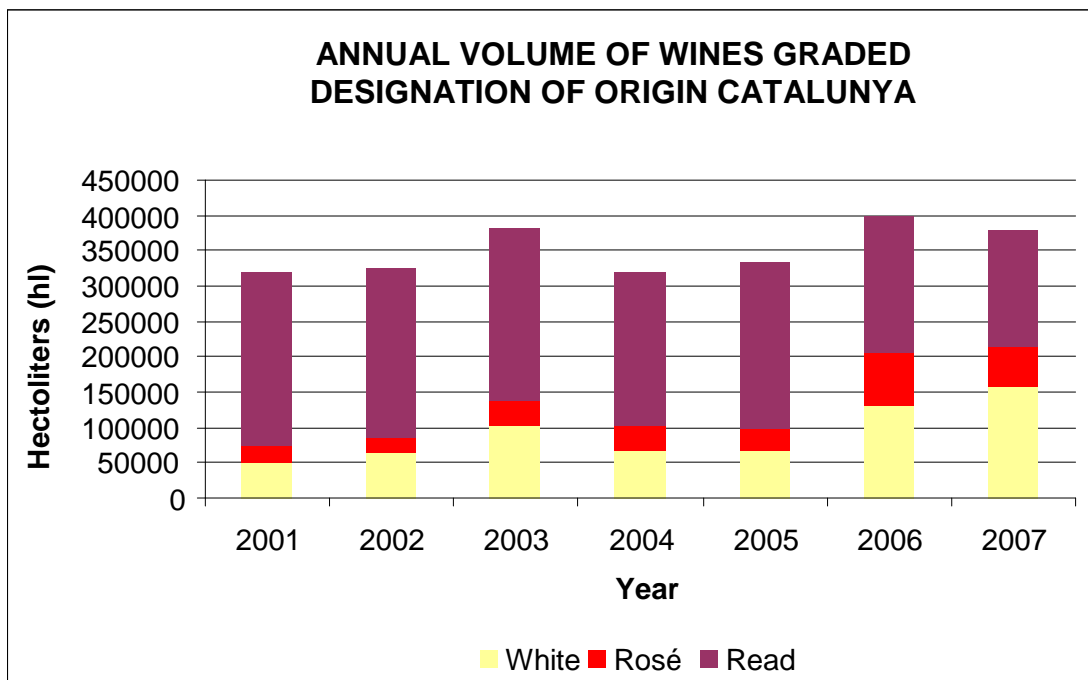
Type of wine	Volume
WHITE	73,000 L
ROSÉ	56,800 L
RED	328,701 L
TOTAL	458,609 L

3.3. VINTAGE RATING

VINTAGE 2007	VERY GOOD
--------------	------------------

3.4. PROGRESS OF WINE GRADING

YEAR	WHITE wine		ROSÉ wine		RED wine		TOTAL
	HI	%	HI	%	HI	%	HI
2001	50,048.29	15.69	22,349.05	7.01	246,568.10	77.30	318,965.44
2002	65,916.67	20.28	17,832.10	5.49	241,324.00	74.24	325,072.77
2003	101,897.15	26.58	37,585.74	9.80	243,929.20	63.62	383,412.09
2004	67,996.98	21.18	32,883.11	10.24	220,163.29	68.58	321,043.38
2005	66,974.33	20.03	30,907.16	9.24	236,444.04	70.72	334,325.53
2006	129,242.22	32.34	76,794.35	19.22	193,607.10	48.44	399,643.67
2007	159,825.22	42.17	56,049.93	14.79	163,133.24	43.04	379,008.39
Average	91,700.12		39,200.21		220,738.42		351,638.75
%	26.08		11.15		62.77		100.00



Comparative 2007 vs 2006	
White	+23.7%
Rosé	-27.0%
Red	-15.7%
TOTAL	-5.2%

4. MARKETING OF BOTTLED WINES

4.1. HOME MARKET / OVERSEAS MARKET 2007

Type of wine	Home Market	Overseas Market	TOTAL Marketed
White	4,898,107 L	5,650,951 L	10,549,058 L
Rosé	2,780,798 L	1,757,218 L	4,538,016 L
Red	7,869,987 L	14,258,914 L	22,128,901 L
TOTAL	15,548,893 L	21,667,083 L	37,215,976 L
	20,731,857 bot (-8.8%)	28,889,444 bot (+18.6%)	49,621,301 bot (+5.4%)

bot= 0.75 L bottles. In brackets, variation versus 2006

4.2. BREAKDOWN OF OVERSEAS MARKETS 2007

Country	White (L)	Rosé (L)	Red (L)	TOTAL		% 07 vs 06
				L	Bot 0.75 L	
Austria	7,529	1,746	37,045	46,320	61,760	-7.88
Belgium	101,518	17,956	526,348	645,822	861,096	74.32
Cyprus	2,565	743	2,925	6,233	8,311	111.47
Czech Republic	903	2,531	15,432	18,866	25,155	61.62
Denmark	223,645	1,607	559,639	784,890	1,046,520	5.89
Estonia	41,387	7,926	87,612	136,925	182,567	53.70
Finland	132,677	1,128	348,404	482,209	642,945	-4.34
France	67,533	25,412	339,912	432,857	577,143	17.52
Germany	91,360	180,426	2,317,253	2,589,039	3,452,052	54.04
Greece	5,670	522	6,381	12,573	16,764	39.63
Hungary	495	1,890	5,535	7,920	10,560	45.45
Ireland	192,785	7,988	465,276	666,049	888,065	12.25
Italy	13,020	1,935	110,030	124,985	166,647	12.55
Latvia	5,733	2,925	34,924	43,582	58,109	36.16
Lithuania	112,024	0	163,219	275,243	366,991	62.07
Luxembourg	0	0	423	423	564	-99.42
Malta	1,827	1,206	35,136	38,169	50,892	2.81
Poland	24,278	7,003	100,858	132,139	176,185	21.64
Portugal	2,025	513	8,796	11,334	15,112	-10.78
Slovakia	0	0	1,748	1,748	2,331	--
Slovenia	0	0	1,622	1,622	2,163	9.24
Sweden	176,973	31,828	868,679	1,077,480	1,436,640	-11.38
The Netherlands	311,315	629,642	776,104	1,717,061	2,289,415	16.41
United Kingdom	1,269,488	243,954	1,406,672	2,920,114	3,893,485	28.47
Total EU	2,789,610	1,168,881	8,227,921	12,186,412	16,248,550	22.57

Country	White (L)	Rosé (L)	Red (L)	TOTAL		% 07 vs 06
				L	Bot 0.75 L	
Albania	135	45	2,385	2,565	3,420	38.46
Andorra	24,067	33,047	65,473	122,587	163,449	5.47
Belorussia	10,035	450	22,455	32,940	43,920	223.89
Bosnia and Herzegovina	0	0	42	42	56	--
Bulgaria	4,554	1,647	5,184	11,385	15,180	126.43
Croatia	383	0	3,825	4,208	5,611	-5.81
Iceland	13,871	360	22,965	37,196	49,595	33.15
Macedonia	0	0	387	387	516	138.89
Montenegro	36	117	5	159	212	--
Norway	211,513	745	403,368	615,625	820,834	3.42
Romania	7,740	585	15,931	24,256	32,341	342.55
Russia	347,140	111	128,528	475,779	634,372	239.51
Serbia	270	72	585	927	1,236	--
Switzerland	23,098	14,953	787,262	825,313	1,100,417	51.74
Vatican City	0	0	390	390	520	--
Total EUROPE NON-UE	642,842	52,132	1,458,784	2,153,758	2,871,678	47.70
Anguilla	4,176	0	576	4,752	6,336	--
Antigua and Barbuda	45	180	450	675	900	31.58
Aruba	0	0	1,260	1,260	1,680	4.48
Bahamas	504	2	1,359	1,865	2,486	-40.98
Barbados	612	0	765	1,377	1,836	-4.97
Belize	0	126	756	882	1,176	-46.15
Bermuda	0	0	450	450	600	-67.74
Bolivia	0	0	3,816	3,816	5,088	226.15
Brazil	5,580	720	26,168	32,468	43,291	68.15
Canada	35,560	8,256	313,303	357,119	476,159	1.98
Colombia	2,700	0	6,750	9,450	12,600	-20.69
Costa Rica	990	450	14,783	16,223	21,630	-49.90
Cuba	99,017	23,151	138,673	260,841	347,788	36.89
Ecuador	3,024	0	7,560	10,584	14,112	-38.11
El Salvador	3,150	450	22,725	26,325	35,100	99.80
Granada	135	0	540	675	900	0.00
Guatemala	1,802	225	17,868	19,895	26,527	-9.51
Honduras	2,790	0	4,950	7,740	10,320	-52.22
Jamaica	8,010	0	6,660	14,670	19,560	241.00
Mexico	71,874	4,950	549,078	625,902	834,536	23.14
Netherlands Antilles	1,224	0	1,274	2,498	3,331	-42.04
Nicaragua	815	0	3,553	4,368	5,824	321.42
Panama	117,307	15,620	193,204	326,131	434,841	107.51
Peru	1,368	0	20,093	21,461	28,615	-20.94
Puerto Rico	3,186	0	0	3,186	4,248	-50.28
United Estates	489,472	23,396	1,153,378	1,666,246	2,221,661	3.67
Virgin Isles	1,512	504	2,772	4,788	6,384	-38.57

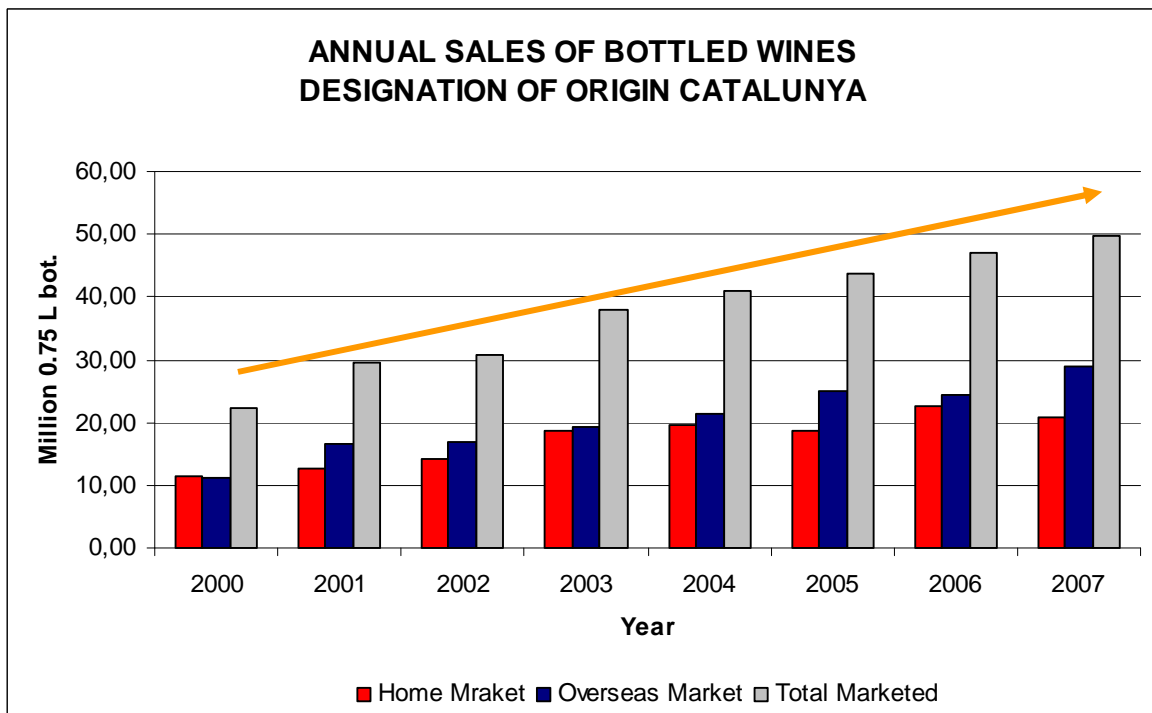
Country	White (L)	Rosé (L)	Red (L)	TOTAL		% 07 vs 06
				L	Bot 0.75 L	
Chile	27	9	30,822	30,858	41,144	108.37
Dominican Republic	29,669	5,427	64,350	99,446	132,594	-20.43
St. Lucia	0	360	1,350	1,710	2,280	280.00
St. Martin	6,300	1,008	3,654	10,962	14,616	45.00
St. Vincent and the Grenadines	0	0	36	36	48	--
Suriname	0	0	1,260	1,260	1,680	12.00
Tortola	3,060	0	1,584	4,644	6,192	70.86
Trinidad and Tobago	126	123	126	375	500	-21.38
Uruguay	0	0	4,446	4,446	5,928	-64.73
Venezuela	453	0	10,767	11,220	14,960	161.36
Total AMERICA	894,488	84,956	2,611,158	3,590,602	4,787,469	13.02
Armenia	900	360	2,880	4,140	5,520	--
Bahrain	576	270	2,160	3,006	4,008	83.52
Bangladesh	495	45	360	900	1,200	122.22
Bhutan	0	0	36	36	48	--
Cambodia	225	90	1,845	2,160	2,880	108.70
China	27,158	81	107,604	134,842	179,789	26.62
Georgia	0	0	41	41	55	--
Hong Kong	2,882	720	21,324	24,926	33,235	-9.38
India	5,913	0	16,705	22,618	30,157	71.23
Israel	1,710	675	10,800	13,185	17,580	49.49
Japan	89,889	12,608	445,103	547,600	730,134	17.84
Jordan	0	0	423	423	564	-50.53
Kazakhstan	2,205	0	3,492	5,697	7,596	566.32
Laos	90	90	3,375	3,555	4,740	295.00
Lebanon	0	0	1,062	1,062	1,416	237.14
Macao	171	0	7,722	7,893	10,524	1.82
Malaysia	5,317	634	8,107	14,058	18,743	19.69
Philippines	3,060	180	18,822	22,062	29,415	-17.61
Qatar	698	720	4,073	5,490	7,320	13.49
Singapore	4,093	92	17,823	22,008	29,344	29.75
South Korea	5,724	1,804	91,364	98,892	131,856	131.60
Sri Lanka	45	0	963	1,008	1,344	-32.12
Taiwan	458	0	43,901	44,360	59,146	-63.97
Thailand	2,252	2,250	4,140	8,642	11,522	-26.14
United Arab Emirates	8,348	7,695	105,576	121,619	162,158	76.08
Vietnam	1,548	0	5,072	6,620	8,826	-31.10
Total ASIA	163,756	28,313	924,771	1,116,840	1,489,120	16.80

Country	White (L)	Rosé (L)	Red (L)	TOTAL		% 07 vs 06
				L	Bot 0.75 L	
Australia	5,400	5,850	38,250	49,500	66,000	1.03
French Polynesia	90	0	0	90	120	-75.00
Guam	180	0	1,845	2,025	2,700	246.15
Kiribati	0	0	12	12	16	--
New Zealand	1,089	0	2,475	3,564	4,752	-52.89
Total OCEANIA	6,759	5,850	42,582	55,191	73,588	-4.02
Cape Verde	0	0	6	6	8	--
Central African Republic	0	0	126	126	168	--
Equatorial Guinea	378	0	1,530	1,908	2,544	606.67
Ethiopia	360	0	2,565	2,925	3,900	--
Gambia	252	0	468	720	960	--
Ghana	338	54	1,989	2,381	3,175	5.61
Kenya	1		1	2	2	--
Libya	0	0	50	50	67	--
Mauritius	225	900	2,250	3,375	4,500	-27.88
Morocco	1,980	720	4,005	6,705	8,940	15.13
Rwanda	0	0	8	8	11	--
Seychelles	270	0	180	450	600	-91.15
South Africa	117	0	243	360	480	-46.67
Tanzania	6,975	981	5,499	13,455	17,940	4.91
Uganda	810	225	1,260	2,295	3,060	-22.73
Total AFRICA	11,706	2,880	20,180	34,766	46,354	-23.75
Duty Free Deposits	32,355	18,203	34,260	84,817	113,090	-26.63
Canary Islands, Ceuta and Melilla	1,109,436	396,004	939,258	2,444,697	3,259,596	-2.93
TOTAL OVERSEAS MARKET	5,650,951	1,757,218	14,258,914	21,667,083	28,889,444	18.59

4.3. GROWTH OF SALES OF BOTTLED WINES

Year	Home Market	Overseas Market	Total Marketed
2000	11.35 (50.6%)	11.10 (49.4%)	22.45
2001	12.77 (43.3%)	16.70 (56.7%)	29.47
2002	14.09 (45.6%)	16.80 (54.4%)	30.89
2003	18.82 (49.5%)	19.18 (50.5%)	38.00
2004	19.64 (47.8%)	21.44 (52.2%)	41.08
2005	18.73 (42.8%)	24.99 (57.2%)	43.72
2006	22.73 (48.3%)	24.36 (51.7%)	47.09
2007	20.73 (41.8%)	28.89 (58.2%)	49.62

Data in million 0.75 L bottles



Comparative 2007 vs 2006	
Home Market	-8.8%
Overseas Market	+18.6%
TOTAL	+5.4%

5. WINE CELLARS/WINERIES REGISTERED UNDER THE DESIGNATION OF ORIGIN CATALUNYA

Attached is a list of all the companies entered in the Register of Wine Cellars/Wineries D.O. CATALUNYA.